



bicinnovation
believeinchange

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Brief overview

- Established in 2004
- Successfully transitioned key projects
- Survived 1st 3 years without any borrowing
- Annual growth of 10-20%
- BIMBO in 2016
- Hybrid EOM in 2018

Our reason for existence....

Facilitate progression, growth and prosperity within communities through insight, innovation and ambition

- Securing and delivering procured programmes
- Retained arrangements with private sector
- Effective Collaboration with selective partners

More recent successes

Discussions about collaboration are often abstract!

Bottom up grass roots view of collaboration

Difficult to imagine operating in isolation

Some of the early wins

Small businesses need to embrace a culture of collaboration to help them find ways to innovate and scale up.



Business education needs to encourage broader and more connected thinking if we are to cultivate and develop the UK's innovative businesses.

Key drivers.....

Reducing the costs for each organisation as they pool resources and eliminate potential duplication of services;

Sharing expert knowledge and skills between partner organisations, thereby allowing each organisation to strengthen its own capacity to deliver;

Strengthen the credibility of all collaborating partners

Essentials check list

- ✓ Validate assumptions
- ✓ Cultural Alignment
- ✓ Shared Goals
- ✓ Clarity of responsibilities
- ✓ Earn and develop Trust



Lessons Leant

- Effort, emotional resilience and courage
- Poor relationships can bring down entire businesses



- power struggles, institutional inertia, lack of passion and time, changes in leadership and impatience

Collaborating partners



North Wales Police
Heddlu Gogledd Cymru



Swansea University
Prifysgol Abertawe

Innovate UK



Levercliff



1872 PRIFYSGOL
ABERYSTWYTH
UNIVERSITY







600+ partner organisations in 63 countries with 3000 local experts

Closing Remarks

- Innovation seldom happens without collaboration
- Realistic evaluation of potential partners
- Increasing value from transnational partnerships
- Make use of UKSPA community

Diolch yn fawr/Thank You

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